

## Analyzing Vertical Price Transmission in the Iran's Mutton Market

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**Abstract:** This paper analyses the asymmetric price transmission and non-linear adjustment at the farm and retail levels in the Iran's mutton market. We applied a multivariate threshold error correction mechanism for monthly price data. The results of *sup*-LR and *sup*-LM tests confirm the presence of non-linear cointegration relationship between the retail and farm prices. In short-run, the price transmission behavior reveals that reactions of both the retail and farm prices to positive and negative deviations from the long-run price spread are asymmetric. More specially, the retailers show more strong responses to the both positive and negative shocks imposed to the farmers.

**Key words:** Threshold Cointegration • Non-linearity • Mutton • Price • Iran

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### INTRODUCTION

Threshold cointegration generalizes the linear cointegration allowing adjustment toward long-run equilibrium to be non-linear, i.e. adjustment occur only after the deviation exceed some critical threshold [1]. Furthermore, the threshold cointegration allows to capture asymmetries in the adjustment, where positive or negative deviations won't be corrected in the same manner. There are some reasons such as the presence of market power, menu costs, policy interventions, transaction costs and asymmetric information that describe asymmetric price adjustment [2, 3].

Many researchers such as Abdulai [4], Meyer [5], Ben Kaabia *et al.* [6], Ben Kaabia and Gil [7], Goshray [8] and Awokuse and Wang [9] have focused on this issue because such studies provide relevant policy information on food market structure, market efficiency and welfare distribution. The presence of asymmetric price transmission implies that some group could experience welfare loss, because welfare distribution under asymmetry could be different from the symmetry case [10].

In spite of importance of cointegration threshold, there are a few studies on analyzing price transmission behavior in Iran's market and this study is the first that

focus on Iran's mutton market. The objective of present study is to investigate price transmission mechanism in the Iran's mutton market among the farm and retail levels. Specially, we test the non-linear adjustment using Lo and Zivot [11] and Hansen and Seo [12]'s approaches. The asymmetric price transmission behavior has been analyzed in a threshold vector error correction framework. The reminder of this paper is organized as following: section 2 presents methodology of threshold cointegration analysis and section 3 describes the data and empirical analysis. The final section contains conclusion.

### MATERIALS AND METHODS

Threshold cointegration was introduced by Balke and Fomby [13]. They proposed application of threshold autoregressive model (TAR) and threshold error correction methods in univariate setting. Lo and Zivot [11] extended their approach to threshold vector error correction model (TVECM) with a known cointegration vector. As they indicated, the multivariate threshold cointegration procedures that utilize the full structure of the model have higher power than univariate procedures. Hansen and Seo [12] developed a maximum likelihood

based estimation theory for the TVECM with the unknown cointegration vector. They also provided statistics and asymptotic theory for testing the existence of a threshold effect in the two-regime error correction model. Taking into these considerations, we employ a TVECM to analyze the price transmission along the Iranian mutton marketing chain.

Let  $(P_t = (R_p, F_p))$  be the log price of mutton at retail (RP<sub>t</sub>) and farm (FP<sub>t</sub>) levels, assuming that  $P_t$  is a vector of  $I(1)$  time series which is cointegrated with one cointegrating vector  $\beta' = (1, -\beta_2)$ . Let  $z_t(\beta) = \beta'P_t$  denote the  $I(0)$  error-correction term. Following Hansen and Seo [12], a linear vector error correction Model (VECM) of order  $k+1$  is written as:

$$\Delta P_t = A'X_{t-1}(\beta) + u_t \tag{1}$$

Where,  $X_{t-1}(\beta) = [z_{t-1}(\beta) \Delta P_{t-1} \Delta P_{t-2} \dots \Delta P_{t-k}]'$  is the error correction term,  $u_t$  is the error term assumed to be an iid Gaussian sequence with a covariance matrix  $\Sigma$ .

An extension of model (1), TVECM with a three-regime takes the form:

$$\Delta P_t = \begin{cases} A'_1 X_{t-1}(\beta) + u_t & \text{if } z_{t-1}(\beta) < \gamma_1 \\ A'_2 X_{t-1}(\beta) + u_t & \text{if } \gamma_1 \leq z_{t-1}(\beta) \leq \gamma_2 \\ A'_3 X_{t-1}(\beta) + u_t & \text{if } z_{t-1}(\beta) > \gamma_2 \end{cases} \tag{2}$$

Where  $\gamma_1$  and  $\gamma_2$  are the threshold parameters. If  $\gamma_1 \bar{\gamma} \gamma_2$  then model (2) converts to a two-regime threshold cointegration model (TVECM(2)):

$$\Delta P_t = \begin{cases} A'_1 X_{t-1}(\beta) + u_t & \text{if } z_{t-1}(\beta) \leq \gamma \\ A'_2 X_{t-1}(\beta) + u_t & \text{if } z_{t-1}(\beta) > \gamma \end{cases} \tag{3}$$

Indeed, threshold cointegration allows the adjustment process to be different in each regime.

Balke and Fomby [13] used a two-step strategy for analyzing the price dynamics. First, they tested the null hypothesis of no cointegration against the alternative of linear cointegration. Next, if the hypothesis of no cointegration were rejected, then test of the null hypothesis of linearity against the alternative of threshold cointegration would be examined.

Lo and Zivot [11] adopted a similar two-step strategy as Balke and Fomby but focus instead on multivariate estimation and testing procedures. In the test for no cointegration, they considered Horvath and Watson's [14] test, that it is the standard seemingly unrelated regression (SUR) Wald statistic and has higher

power than the univariate ADF unit root test [11]. Appropriate critical values for the HW statistic are provided in Horvath and Watson [14]. In test for linearity, as threshold parameters are not present under the null hypothesis (nuisance parameters), so the test statistic suffer from nonstandard inference. Solving this, following Davis [15], Lo and Zivot [11] developed a *sup*-LR statistic that test a TVECM with  $m$  regime (TVECM(m), for some  $m > 1$ ) against a linear VECM.

All of reviewed papers focused on a known cointegration vector. Hansen and Seo [12] extended this literature by examining the case of unknown cointegration vector. In this paper, we calculate the Lo and Zivot [11]'s *sup*-LR with an unknown cointegration vector as follow:

$$LR_{1m} = T \left( \ln \left( \hat{\Sigma} \right) - \ln \left( \hat{\Sigma}_m(\hat{\beta}, \hat{\gamma}) \right) \right) \tag{4}$$

Where  $\hat{\Sigma}$  and  $\hat{\Sigma}_m(\hat{\beta}, \hat{\gamma})$  denote the estimated residual covariance matrixes from the linear VECM and TVECM(m), respectively. Following Lo and Zivot [11] and Hansen and Seo [12], we estimate threshold parameters and cointegration vector using the grid search procedure over the two-dimensional space  $(\beta, \gamma)$  relies on the log determinant of the estimated residual covariance matrix of the TVECM(m). The optimal threshold parameters and cointegration vector can be estimated using the following optimization program:

$$(\hat{\beta}, \hat{\gamma}) = \operatorname{argmin} \left( \log \left| \hat{\Sigma}_m(\beta, \gamma) \right| \right) \tag{5}$$

subject to the limitation of  $\beta$  that is  $\pi_o \leq T^{-1} \sum_{t=1}^T 1_{(P_t' \beta \leq \gamma)} \leq 1 - \pi_o$ , where  $\pi_o > 0$  is a trimming parameter. As the distribution of the *sup*-LR is nonstandard, Hansen and Seo [12]'s parametric residual bootstrapping procedure was used to compute  $p$ -values.

An alternative method for estimating TVECM suggested by Hansen and Seo [12] is based on maximum likelihood method, which involves a joint search over the threshold parameter and cointegrating vector. They develop a test for the linear cointegration null hypothesis against alternative of threshold cointegration in a two-regime TVECM model based on Lagrange Multiple (LM) statistic. The employed LM statistic is:

$$LM(\beta, \gamma) = \operatorname{vec}(\hat{A}_1(\beta, \gamma) - \hat{A}_2(\beta, \gamma))' (\hat{V}_1(\beta, \gamma) + \hat{V}_2(\beta, \gamma))^{-1} \times \operatorname{vec}(\hat{A}_1(\beta, \gamma) - \hat{A}_2(\beta, \gamma)) \tag{6}$$

Where  $\hat{A}_1(\beta, \gamma)$  and  $\hat{A}_2(\beta, \gamma)$  are the parameters estimated in the first and second regimes of equation 3, respectively.  $\hat{V}_1(\beta, \gamma)$  and  $\hat{V}_2(\beta, \gamma)$  are the Eicker–White covariance matrix estimators for  $\text{vec} \hat{A}_1(\beta, \gamma)$  and  $\text{vec} \hat{A}_2(\beta, \gamma)$ , respectively. Because of the present of nuisance parameter, Hansen and Seo [12] employed the *sup*-LM statistic as follow:

$$\text{sup-LM} = \text{sup} LM(\tilde{\beta}, \gamma) \gamma_L \leq \gamma \leq \gamma_U \quad (7)$$

Where  $\tilde{\beta}$  is the null estimate of the cointegrating vector and the search region  $[\gamma_L, \gamma_U]$  is set so that  $\gamma_L$ , is the  $\pi_\alpha$  percentile of  $z_{t-1}(\tilde{\beta})$  and  $\gamma_U$  is the  $(1 - \pi_\alpha)$  percentile. Such as the *sup*-LR, *p*-value of the *sup*-LM has been calculated by Hansen and Seo [12]’s parametric residual bootstrap procedure.

Once the presence of threshold effect is confirmed, the next question to answer is what kind of threshold model is more appropriate for the data. To this end, Lo and Zivot [11] suggested the LR statistic to test the null of a TVECM(2) against the alternative of a TVECM(3):

$$LR_{2,3} = T \left[ \ln \left( \left| \hat{\Sigma}_2(\hat{\beta}, \hat{\gamma}) \right| \right) - \ln \left( \left| \hat{\Sigma}_3(\hat{\beta}, \hat{\gamma}) \right| \right) \right] \quad (8)$$

Where  $\hat{\Sigma}_2(\hat{\beta}, \hat{\gamma})$  and  $\hat{\Sigma}_3(\hat{\beta}, \hat{\gamma})$  denote the estimated residual covariance matrices from the unrestricted TVECM(2) and TVECM(3), respectively. The asymptotic distribution of  $LR_{2,3}$  are non-standard, and we use Hansen and Seo [12]’s parametric residual bootstrap procedure to calculate related *p*-values.

**Empirical Analysis and Results:** Our application is to mutton monthly prices at the farm and retail levels from 1998 to 2009. The data gathered from the Ministry of

*Jihd-e-Agriculture (MJA)*. Figure 1 indicates the variation of mutton monthly prices at farm level (FPs) and retail level (RPs) during the period 1998-2009. As can be observed, the retail and farm prices show a similar pattern and exhibit an upward trend during whole period.

The empirical analysis is based on natural logarithm transformations of prices. The empirical analysis consists of the following steps: (i) stationary test of price series using Augmented Dickey-Fuller (ADF) and Kwiatkowski *et al.* (KPSS) [16]; (ii) Cointegration test using the well known Johansen’s [17] and Horvath and Watson’s [14] approaches; (iii) Under possible cointegration, it would be determined whether the dynamics of the prices can be described by threshold-type of non-linearity, utilizing Lo and Zivot [11] and Hansen and Seo [12] methods; and (iv) estimating the bivariate TVECM when linearity is rejected.

**Unit Root and Cointegration Analysis:** The ADF and KPSS tests were carried out in order to assess the order of integration of the price series. The related results are presented in the upper part of Table 1. Both tests confirm that the price series are integrated in order one  $I(1)$ .

For determine whether long-run equilibrium relationship is there between the retail and farm prices, both Johansen<sup>1</sup> and Horvath-Watson (HW) multivariate cointegration tests was employed. The related results are shown in the lower part of Table 1. The Akaike information criteria (AIC) and Schwartz-Bayesian Criteria (SBC) suggested the appropriate lag lengths of two. In the Johansen test, the maximal eigenvalue and the trace statistics suggest that there exist at least one cointegrating vector between RP and FP at 5% significance level. The HW test statistic indicates the existence of long-run equilibrium relationship between RP and FP at the 1% significance level.

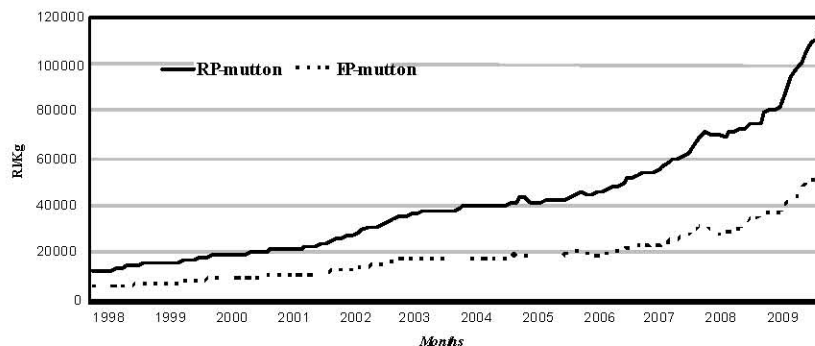


Fig. 1: Farm (FP) and retail (RP) monthly prices of mutton in Iran (1998-2009), Source: MJA and own calculation

<sup>1</sup>The maximum likelihood estimation procedure provides a likelihood ratio test, referred to as a trace test, with the likelihood ratio test being the test for maximum eigenvalue.

Table 1: Unit root and cointegration tests results

Price series:	Levels		First-differences	
	ADF test stat.	KPSS test stat.	ADF test stat.	KPSS test stat.
FP	-1.604	0.176**	-8.614*	0.189
RP	-1.294	0.151**	-8.845*	0.212
Johansen test				
Cointegration tests:	Null hypothesis	Trace stat.	Max-eigen value stat.	HW test stat.
RP – FP	None	18.151**	17.780**	
	One at most	0.370	0.370	13.464*

Note: \* and \*\* indicate significance at the 1% and 5% level, respectively. The appropriate lag length was selected based on the AIC and SBC. LM test was used to check for autocorrelation.

Table 2: Testing for non-linearities in price adjustment

	<i>sup</i> -LR <sub>1,3</sub>	<i>sup</i> -LM	<i>sup</i> -LR <sub>2,3</sub>
Test statistic	49.188	25.593	15.982
Critical values (5%)	47.258	23.954	30.446
Threshold Parameters	(-0.0647, 0.0198)		0.1309

Table 3: Linear VECM and TVECM(2) estimations for the mutton retail and farm prices

Ind.	Linear VECM		TVECM(2)			
			Retail price equation		Farm price equation	
	Retail price equation	Farm price equation	Regime I $z_{t-1} \leq 0.131$	Regime II $z_{t-1} > 0.131$	Regime I $z_{t-1} \leq 0.131$	Regime II $z_{t-1} > 0.131$
Constant	0.024* (0.001)	0.003 (0.009)	0.0189 (0.004)	0.122 (0.042)	0.015 (0.005)	-0.048 (0.033)
$\Delta RP_{t-1}$	-0.077 (0.134)	-0.013 (0.201)	-0.005 (0.155)	-0.375 (0.237)	-0.371 (0.218)	-0.580 (0.135)
$\Delta RP_{t-2}$	-0.084 (0.108)	0.029 (0.176)	-0.024 (0.106)	-0.780 (0.259)	0.049 (0.164)	-0.797 (0.169)
$\Delta FP_{t-1}$	0.389* (0.073)	0.613* (0.119)	0.322 (0.078)	0.696 (0.104)	0.788 (0.118)	0.398 (0.118)
$\Delta FP_{t-2}$	-0.088 (0.079)	-0.282** (0.125)	-0.116 (0.091)	0.202 (0.126)	-0.299 (0.136)	0.340 (0.139)
$Z_{t-1}$	-0.064*** (0.033)	0.062 (0.046)	-0.095** (0.043)	-0.672** (0.266)	0.068 (0.056)	0.492** (0.219)
Cointegration vector estimate=1.0638			Percentage of Obs. in: Regime I=0.851 RegimeII=0.149			
			Cointegration vector estimate=1.0734			
			Wald Test <sup>(a)</sup> :			
			Equality of dynamic coefficients=79.72 (0.00)			
			Equality of EC coefficients=40.302 (0.00)			

Notes: values in parentheses are Eicker-White standard errors. \*, \*\* and \*\*\* indicate significance at the 1%, 5% and 10% levels, respectively. (a). values in parentheses are p-values.

**Testing Threshold Cointegration:** As there is a long run equilibrium relationship between two pairs of prices, in the next step we evaluated existence of non-linearities in the adjustment process. To this end, the TVECM was specified and then the Lo and Zivot’s [11] LR test (*sup*-LR<sub>1,3</sub>) and Hansen and Seo’s [12] LM test were carried out. These testes were calculated by setting,  $\pi_0=0.10$  using 100×100 grid points on the parameters ( $\gamma, \beta$ ). The *p*-values for *sup*LR<sub>1,3</sub> and *sup*-LM calculated by the parametric residual bootstrap procedure from 1000 simulation replications. Table 2 contains the results of the linearity tests. As can be observed from Table 2, the *sup*-LR<sub>1,3</sub> and *sup*-LM test statistics indicated that the null of linearity is rejected at the 5% significance level, in favor of threshold model.

Given that no cointegration and linearity are rejected, next we determined which threshold model was more appropriate to explain the non-linear adjustment process of prices. A TVECM(3) was tested against a TVECM(2) using the *sup*-LR<sub>2,3</sub> test from equation 8. Based on results at Table 2, the LR<sub>2,3</sub> statistic can not reject the null of TVECM(2) against the alternative of TVECM(3) at 5% significance level. Consequently, it can be concluded that the price transmission mechanism in the Iran’s mutton marketing chain, can be characterized by the two-regime threshold process which allows us to fully emphasis the asymmetric nature of the adjustments process.

For comparison reasons, a linear VECM, given by equation 1, was estimated using the error correction term generated by the Johansen method. The number of

included lags was determined by AIC. The result of linear VECM estimations was reported in Table 3. It is important to note that the estimated coefficient of the error correction terms ( $z_{t-1}$ ) is statistically significant at the 5% level, only on the retail price equation. This indicates that the price adjustment to the long-run equilibrium take place only from the side of retailer. As, for a one-unit gap away from long-run equilibrium, the retail and farm prices of mutton are adjusted -6.4%, regardless of the sign of the deviation from long-run equilibrium.

In the next step, we estimated the two-regimes threshold vector error correction model TVECM(2) for the cointegrated pairs of retail and farm prices. Following Hansen and Seo [12], we used the maximum likelihood estimation (MLE) as mentioned in Section 2. Table 3 reports the TVECM(2) estimation result.

As can be observed, the estimated cointegration relationship is  $z_{t-1} = RP_{t-1} - 1.0734FP_{t-1}$ , quite close to a unit coefficient. The estimated threshold parameter is  $\gamma = 0.131$  that identify two regimes with statistically different error correction (EC) coefficients (the Wald test for equality for the EC coefficient is significant at the 1%). The first regime occurs when  $RP_{t-1} - 1.0734FP_{t-1} \leq 0.131$ , i.e., when the mutton retail price is less than 0.131 percentage points above the mutton farm price (after appropriate adjustment through cointegrating relationship). The first regime (Regime I) that contains 85.1 % of all observation is referred as an "typical" regime. Conversely, the second regime (Regime II), is when  $RP_{t-1} - 1.0734FP_{t-1} > 0.131$ , comprised of 14.9% of all the observation and is referred as an "extreme" regime.

Calculated at the average prices, this deviation indicates that the retail marketing margin is 2620 Rls.<sup>2</sup>/Kg. Indeed, the TVECM(2) splits the price adjustment process depending on whether the retail marketing margin lies below or above 2620 Rls./kg.

It is important to note, the Wald test results reject the null hypothesis of equality of the dynamic coefficients across the two regimes, statistically at 1% significance level. Hence, the short-run dynamic effects of the retail and farm prices show significant differences between typical and extreme regimes.

The mutton's retail price adjustment parameters are statistically significant at 5% levels in both typical and extreme regimes, while the farm price only has statistically significant error correction effects in the extreme regime. This indicates that in the typical regime, containing the low marketing margin, adjustment toward long-run equilibrium take place only from the side of the mutton

retail price. In contrast, in the extreme regime that contains the bigger marketing margin, the adjustment to the long-run equilibrium occurs at both the retail and farm levels. This implies the mutton retail price adjusts to any short-run deviations. However, the retail price presents two different adjustments. More specifically, retail price responses are more slower (-9.5%) when the marketing margin is below 2620 Rls./kg, than when it is greater than 2620Rls./kg, (-67.2%).

The estimated coefficients reveal that the retail prices are adjusted moderately faster to both positive and negative shock than the farm prices. As, within any month, the retail price would be adjusted roughly -67% and the farm prices would be adjusted 49% in response to a positive shock, generated in the previous period. Whereas, in the case of a negative shock the speed adjustments are -9.5 % and 6.8%, respectively.

In the other hand, the estimated adjustment parameter in the linear VECM suggest that only the mutton retail prices react to deviations from the long-term equilibrium.

## CONCLUSION

In this study, we evaluated the asymmetries and non-linearities in the price transmission mechanism between the retail and farm prices of mutton in Iran. The results revealed that the non-linearities exist in the mutton price adjustment process. Moreover, the result of Lo and Zivot's sup-LR test confirmed that the asymmetric prices transmission behavior can be characterized by two-regime threshold error correction model. Finally, the TVECM (2) was specified by the maximum likelihood to consider both short-run and long-run effects.

The mutton retail and farm prices are perfectly integrated in the long-run, indicating fully transmission of any change in each of prices to the rest. However, in the short-run, price behavior was found to be asymmetric. As we already discussed, the key characteristic in the threshold models is the pattern of the estimated error correction coefficients in each regime. In the mutton market, most of adjustment coefficients are significant, indicating a feedback effect between the mutton retail and farm prices. Moreover, the both retail and farm prices are adjusted much faster to a positive shock than a negative shock. These results represent the asymmetric price transmission in the Iranian mutton subsection.

Finally, the retailers show more strong responses to the both positive and negative shocks rather than farmers. Thus, as expected, the retailers are more flexible than the

<sup>2</sup>Iranian currency unit is Rial (Rls.).

farmers to any shock that affects supply or demand conditions. Furthermore, in the first regime, indicating the negative shocks, marketing margin tends to remain stabilized.

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